

Evaluation and Scoring Methodology for Tanks installation
Qualifying Score is 60

Criteria	Assessment of the Proposal	Score	Total Score
System Design	The bid contains more information and shows clearly and concisely the functionality, the easy to use aspects of the solution as per the RFP's requirements.	Excellent (15-20 marks)	20
	The bid contains some information and shows briefly the functionality, the easy to use aspects of the solution as per the RFP's requirements.	Very Good (8-10 marks)	
	The bid contains some information but doesn't show the functionality or the easy to use aspects of the solution as per the RFP's requirements.	Below average (4 - 6 marks)	
Customer service and Support	The service provider guarantees to provide all necessary Technical support free of charge during the trial stage of the project for 12 months or above and offers a wide range of after-sale services	Exceptional (15 marks)	15
	The service provider guarantees to provide all necessary Technical support free of charge during the trial stage of the project for 6 months or above and offers a wide range of after-sale services	Excellent (9 marks)	
	The service provider guarantees to provide all necessary Technical support free of charge during the trial stage of the project for 3 months or above and offers a limited range of after-sale services	Below average (6 marks)	
Integrity of proposed solutions	The service provider demonstrates with proving documents the sustainability of the proposed solution.	Excellent (15 marks)	15
	The service provider demonstrates the sustainability of the proposed solution in the offer but without any proof or recommendation.	Below average (6 marks)	
Understanding and Methodology of project	The service provider demonstrates a thorough understanding of the project; explains potential problems and proposes excellent solutions.	Excellent (15 marks)	15
	The service provider fails to demonstrate an understanding of the project; and doesn't propose enough solutions.	Below average (6 marks)	
Relevant Experience	5 or above Fuel Monitoring systems projects installed	Excellent (15mrks)	15
	3-4 Fuel Monitoring systems projects installed	Very Good (10 marks)	
	2 Fuel Monitoring systems projects installed	Good (7.5 marks)	
References	5 or more references or recommendations provided proving Fuel Monitoring systems installed	Excellent (25mrks)	25
	3-4 or more references or recommendations provided proving Fuel Monitoring systems installed	Very good (20 marks)	
	2 references or recommendations provided proving Fuel Monitoring systems installed	Good (15 marks)	
Estimated Project Completion Time	The service provider estimates to complete installation of the system within 2 months	Excellent (25 marks)	25
	The service provider estimates to complete installation of the system within 4 months	Very Good (15 marks)	
	The service provider estimates to complete installation of the system within 6 months	Good (12.5 marks)	